

**RFP #24-026 Custodial Equipment**  
**SECTION I**  
**Unit Price Tabulation**

Item	Description/MFR	Quantity	Unit Price	Extended Price	
1	<b>GAS HI PRESSURE WASHER: HONDA 9.0 HP FOUR STROKE ENGINE COUPLED DIRECTLY TO PUMPS; TRIGGER GUN SOAP INJECTION W/BRASS SOAP NOZZLE; PNEUMATIC WHEELS; 50 FOOT H.P. WIRE BRAIDED HOSE; 3000 PSI</b> <b>MFR Prod Lst: MI-T-M GC-3003-OMHB OR EQUIVALENT</b>	2			
	MSC Industrial Alkota Cleaning System 01366459		\$1,046.86	\$2,093.72	alt a
	HighPoint Tornado 972-60 HD3000		\$1,125.00	\$2,250.00	alt
	TK Sales Shark DG303037		\$1,176.47	\$2,352.94	alt
	Hillyard Advance 100125 Ad Spray		\$4,343.51	\$8,687.02	alt
2	<b>RIDING FLOOR SCRUBBER: 62" LONG X 38"WIDE X 54" HIGH W/FOUR 3.95 AH 6V BATTERIES; 36" CLEANING PATH W/.80 HP DRIVE MOTOR; CYLINDRICAL BRUSH 1100 RPM; SOLUTION/RECOVERY CAPACITY 37 GAL; SQUEEGEE &amp; SET OF SOFT, FIRM AND HVY GRIT BRUSHES AND PAD HOLDER INCLUDED.</b> <b>MFR Prod Lst: TORNADO BR90/140 OR EQUIVALENT</b>	1			
	Crown Paper & Chemical Minuleno 32" SC32000QP		\$9,950.00	\$9,950.00	alt b
	Hillyard Advance 320090 Advenger 3210C		\$10,938.50	\$10,938.50	alt b
	Janitor's Warehouse Minuteman SC320000QP		\$11,219.51	\$11,219.51	alt b
	Industrial Chemical Cleaner, Inc.		\$11,891.50	\$11,891.50	
	HighPoint		\$11,948.00	\$11,948.00	
	TK Sales Windsor SG36B2		\$12,533.86	\$12,533.86	alt
	Alto US, Inc. Clarke MAX34 #505-964		\$12,964.97	\$12,964.97	alt
	Tennant Company Tennant T-7		\$12,988.90	\$12,988.90	alt
	Brawner Nobles EZ Rider 28"		\$14,088.04	\$14,088.04	alt
	Crown Paper & Chemical Minuteman MC38000QP		\$15,500.00	\$15,500.00	alt
	Tennant Company Tennant 7100 with FAST		\$15,617.56	\$15,617.56	alt
	Unisource FCAT383		\$16,911.00	\$16,911.00	alt
	MSC Industrial Minuteman MC38000QP		\$26,547.30	\$26,547.30	alt

a Specifications provided with proposal do not match submitted item number.

b Does not meet minimum specification, only a 32" cleaning path.

Item	Description/MFR	Quantity	Unit Price	Extended Price
3	<b>VACUUM CLEANER: 12" COMMERCIAL UPRIGHT; TOP LOADING; THREE LAYER FILTER BAG; 323 CU. IN. 1.1/4 HP MOTOR; 40 FOOT SAFETY GROUNDED 18/3 SJT DOUBLE INSULATED CORD; CORD UL LISTED MFR Prod Lst: SANITAIRE 34712 OR EQUIVALENT</b>	3		
	Crown Paper & Chemical	Sanitaire Vac #684	\$119.50	\$358.50 alt
	Alto US, Inc.	Clarke #0305A S12VAC	\$121.99	\$365.97 alt
	Wholesale Vacuum		\$128.00	\$384.00
	MSC Industrial	Hooser Company 04610614	\$165.97	\$497.91 alt
	Hillyard	Advance 56648243 Advac 12HP	\$202.95	\$608.85 alt
	Janitor's Warehouse	Minuteman MPV-14 C37115-14	\$281.70	\$845.10 alt
	TK Sales	Sanitaire SC5815	\$286.66	\$859.98 alt
	Tennant Company	Tennant 3110	\$294.57	\$883.71 alt
	HighPoint	Tornado Hepa CV-30-12"	\$329.00	\$987.00 alt
	Unisource	U19823 Allstar Javelin 12 #4677823	\$359.00	\$1,077.00 alt
	Brawner	Nobles Viper 14"	\$425.41	\$1,276.23 alt
4	<b>FLOOR SCRUBBER: AUTOMATIC 26" CLEANING PATH; 2.7HP DRIVE MOTOR 24 VOLT; 24 VOLT BATTERY CHARGER; .75 HP VAC MOTOR; SOLUTION/RECOVERY CAPACITY 21GAL CH; 1.5 HP BRUSH MOTOR; SQUEEGEE &amp; SET OF SOFT, FIRM AND HVY GRIT CYLINDRICAL BRUSHES INCLUDED BATTERIES, PAD HOLDER &amp; BRUSHES INCLUDED MFR Prod Lst: TORNADO BR 750 AUTO CYLIN OR EQUIV</b>	3		
	Alto US, Inc.	Clarke #00962A with Encore L26 #30179A HVY Grit Brush	\$4,676.24	\$14,028.72 alt c
	Unisource	Windsor Champ 26 264B2	\$4,914.00	\$14,742.00 alt d
	TK Sales	Windsor SC264B1	\$5,228.68	\$15,686.04 alt e
	Brawner	Nobles Speed Scrub 28"	\$5,741.18	\$17,223.54 alt f
	Crown Paper & Chemical	Minuteman ES28QP	\$5,750.00	\$17,250.00 alt
	Tennant Company	Tennant 5400 with FAST	\$5,789.66	\$17,368.98 alt
	HighPoint		\$6,194.00	\$18,582.00
	Janitor's Warehouse	Minuteman ESC28CQP	\$6,737.80	\$20,213.40 alt
	MSC Industrial	Minuteman 08100927	\$6,777.00	\$20,331.00 alt
	Industrial Chemical Cleaner, Inc.		\$6,835.90	\$20,507.70
	Hillyard	Advance 56397372 Imax 28C	\$7,440.86	\$22,322.58 alt

c Does not meet minimum specification; two .5 HP motors, not 2.7HP drive motor and only a 20 gallon recovery tank, not 21 gallon.

d Does not meet minimum specification, not a cylindrical machine.

e Does not meet minimum specification; .3HP drive motor instead of 2.7HP and .75 brush motor instead of 1.5 HP.

f No detailed specification provided with proposal or when requested after opening of proposal, for a fair comparison of equipment.

Item	Description/MFR	Quantity	Unit Price	Extended Price
5	<b>WET/DRY VACUUM; TWIN TWO STAGE BY PASS 1.5HP MOTOR 24 GALLON TANK, 200CFM, 87" WATERLIFT; 10 FOOT VACUUM HOSE; 50 FOOT POWER CORD UL LISTED; INCLUDES FRONT MOUNT SQUEEGEE AND ACCESSORY TOOLS MFR Prod Lst: GLE 429P WITH TOOLS OR EQUIVALENT</b>	3		
	Wholesale Vacuum		\$424.00	\$1,272.00
	Crown Paper & Chemical	Eagle Power #415 PFS	\$440.00	\$1,320.00 alt
	Tennant Company	Tennant 3500 with squeegee	\$555.68	\$1,667.04 alt
	Brawner	Nobles Typhoon	\$568.98	\$1,706.94 alt
	Janitor's Warehouse	Minuteman C29085-06	\$617.25	\$1,851.75 alt
	Alto US, Inc.	Clarke #STV-20D #02093A with #53013A Squeegee	\$630.43	\$1,891.29 alt
	Hillyard	Advance 5620980 9W Air scoop 6016	\$678.00	\$2,034.00 alt
	HighPoint	Tornado Trot Mop	\$725.00	\$2,175.00 alt
	MSC Industrial	Minuteman C29285-06	\$747.50	\$2,242.50 alt
	TK Sales	Windsor T720TP	\$747.65	\$2,242.95 alt
6	<b>BUFFER: SIDE-TO-SIDE; 17" SINGLE SPEED; 175 RPM 1.5 HP MOTOR; 50 FT UL LISTED POWER CORD; 3 PLANETARY GR SYSTEM; PAD HOLDER INCLUDED MFR Prod Lst: TORNADO DS 7580 OR EQUIVALENT</b>			
	Crown Paper & Chemical	Mytee	\$525.00	\$1,575.00 alt
	Janitor's Warehouse	Minuteman M171720-03	\$540.00	\$1,620.00 alt
	Unisource	Windsor U17D	\$560.45	\$1,681.35 alt
	Alto US, Inc.	Clarke #01200X C2K1800	\$612.31	\$1,836.93 alt
	Brawner	Nobles Speed Shine 1700HD	\$662.84	\$1,988.52 alt
	Tennant Company	Nobles Speed Shine 1700HD plus pad driver	\$662.84	\$1,988.52 alt
	TK Sales	Windsor SP17X	\$710.48	\$2,131.44 alt
	Wholesale Vacuum	Mercury Loboy L-17E	\$719.00	\$2,157.00 alt
	HighPoint		\$786.00	\$2,358.00
	Hillyard	Windsor SP17X Storm 17	\$786.44	\$2,359.32 alt
	MSC Industrial	Pullman Holt 60340411	\$837.61	\$2,512.83 alt
	Industrial Chemical Cleaner, Inc.		\$1,027.20	\$3,081.60

Item	Description/MFR	Quantity	Unit Price	Extended Price	
7	<b>CYLINDRICAL BRUSH FLOOR MACHINE; 16" CLEANING PATH 1000 RPM BRUSH SPEED ELECTRIC; TO INCLUDE 50 FOOT EXTENSION CORD (14-3 GAUGE) TWO RED GROUT AND TWO GREY GRIT BRUSHES</b> MFR Prod Lst: TORNADO BR VARIO CYLINDRICAL OR EQUIV	3			
	Crown Paper & Chemical Minuteman M12110		\$1,250.00	\$3,750.00	alt g
	Brawner Advance 14E		\$1,606.89	\$4,820.67	alt h
	Hillyard Advance 340000 Micromatic 14E		\$1,789.04	\$5,367.12	alt h
	HighPoint		\$1,849.00	\$5,547.00	
	Industrial Chemical Cleaner, Inc.		\$1,903.90	\$5,711.70	
8	<b>PROPANE POWERED STRIPPING BUFFER: 28" STRIPPING PATH; 14 HP KAWASAKI ENGINE; 1050 RPM; ON BOARD 12VOLT BATTERY STARTER; UL LISTED PROPANE CYLINDER WITH OVERFILL PROTECTION; TWO 14" BRUSHES INCLUDED</b> MFR Prod Lst: CLARKE 28" PROPANE STRIPPER OR EQUIV	1			
	Crown Paper & Chemical Eagle Power TAH 027 27" Honda		\$1,950.00	\$1,950.00	alt f
	Alto US, Inc. Clarke Twin Strip #08972A		\$3,193.42	\$3,193.42	alt
	Brawner Eagle 680433 Road Runner		\$4,936.78	\$4,936.78	alt
	Unisource Windsor LS30413		\$5,015.40	\$5,015.40	alt
	TK Sales Onyx S7KBTST		\$5,435.29	\$5,435.29	alt
	Hillyard Windsor Winl30 #13 Lightning 30" Propane Stripper		\$6,077.00	\$6,077.00	alt
	HighPoint Manta Ray 30"		\$6,333.00	\$6,333.00	alt
9	<b>PROPANE BUFFER; 27" WITH ONAN LOW EMISSION, 20 HP; 3600 RPM ENGINE; ON BOARD 12 VOLT BATTERY STARTER; UL LISTED PROPANE CYLINDER WITH OVERFILL PROTECTION; BATTERY CHARGER &amp; PAD HOLDER INCLUDED</b> MFR Prod Lst: GLE PRO 2700 OR EQUIVALENT	2			
	Unisource Windsor U27D		\$2,144.40	\$4,288.80	alt a
	Alto US, Inc. Clarke #08987A		\$2,147.22	\$4,294.44	alt
	Crown Paper & Chemical Eagle Power 28" 17HP Kawasaki		\$2,150.00	\$4,300.00	alt
	TK Sales Onyx S7KBT		\$2,494.11	\$4,988.22	alt
	HighPoint Triple-S TR-27		\$2,787.00	\$5,574.00	alt
	Hillyard Windsor Winl27014 Lightning		\$4,151.93	\$8,303.86	alt
	MSC Industrial Minuteman M220028N20		\$4,791.55	\$9,583.10	alt

a Specifications provided with proposal do not match submitted item number.

f No detailed specification provided with proposal or when requested after opening of proposal, for a fair comparison of equipment.

g Does not meet minimum specification; 780 RPM brush speed instead of 1000 and 12.5" cleaning path not 16".

h Does not meet minimum specification; too bulky, will not fit in tight spaces.

Item	Description/MFR	Quantity	Unit Price	Extended Price
10	<b>FAN: 1300 RPM; 2560 C.F.M. AIR FLOW; 120 VOLT; 15 FOOT POWER CORD MFR Prod Lst: ADVANCE HYDRO-DRY/56-25 9002 OR EQUIV</b>	4		
	Crown Paper & Chemical Mytee Windstar		\$139.00	\$556.00 alt
	Wholesale Vacuum Mytee 2500		\$150.00	\$600.00 alt
	Alto US, Inc. Clarke Direct Air 3		\$164.85	\$659.40 alt
	Tennant Company Tennant 250		\$178.88	\$715.52 alt
	Brawner Nobles Cyclone Plus 3-speed dryer		\$184.85	\$739.40 alt
	Unisource Windsor AM3		\$190.20	\$760.80 alt
	Hillyard Power Flite PD 500 1/2 HP		\$199.00	\$796.00 alt
	TK Sales Windsor AM3		\$208.22	\$832.88 alt
	Brawner		\$249.17	\$996.68
11	<b>BACK PACK VACUUM: 802 WATT/7.2 AMP; AIRFLOW 112CFM 63" STATIC LIFT; WEIGHT NOT TO EXCEED 9 LBS; INCLUDES 50 FT EXTENSION CORD MFR Prod Lst: PRO-TM QUARTERVAC OR EQUIVALENT</b>	10		
	Wholesale Vacuum Dust Care Back Pack		\$185.00	\$1,850.00 alt i
	Alto US, Inc. Clarke #02150A Filtrapac		\$226.08	\$2,260.80 alt i
	Crown Paper & Chemical Sandia Super Raven		\$249.00	\$2,490.00 alt i
	Hillyard Windsor NP6		\$272.95	\$2,729.50 alt i
	Unisource Windsor UP6		\$274.80	\$2,748.00 alt i
	HighPoint		\$276.00	\$2,760.00
	Hillyard		\$290.00	\$2,900.00
	TK Sales Windsor VP-10		\$322.51	\$3,225.10 alt
	MSC Industrial Minuteman 647185-00		\$331.20	\$3,312.00 alt
	Tennant Company Nobles Trailblazer by ProTeam		\$335.33	\$3,353.30 alt
	Brawner Nobles Trailblazer		\$335.33	\$3,353.30 alt
	Brawner Nobles Trailblazer XL		\$348.07	\$3,480.70 alt

i Does not meet minimum specification; weighs more than 9 pounds.

Item	Description/MFR	Quantity	Unit Price	Extended Price	
12	<b>SELF-CONTAINED EXTRACTOR: 12" CLEANING PATH; 3-STAGE 1.5HP VAC MOTOR; 4 GAL SOLUTION/RECOVERY TANKS; PUMP 50PSI; 10" BRUSH; 25 FOOT POWER CORD INCLUDED</b>				
	<b>MFR Prod Lst: WINDSOR EXPERT OR EQUIVALENT</b>	<b>2</b>			
	Crown Paper & Chemical Mytee Tracker SC-4		\$895.00	\$1,790.00	alt f
	Alto US, Inc. Clarke #04120A Image 14		\$960.29	\$1,920.58	alt j
	Unisource		\$1,101.60	\$2,203.20	
	Tennant Company Tennant 1200		\$1,214.76	\$2,429.52	alt
	TK Sales		\$1,243.40	\$2,486.80	
	Brawner Nobles Marksman 412		\$1,255.25	\$2,510.50	alt
	HighPoint		\$1,296.00	\$2,592.00	
	MSC Industrial Minuteman C45014-01		\$1,321.96	\$2,643.92	alt
	Hillyard		\$1,334.88	\$2,669.76	
	Janitor's Warehouse Minuteman Ambassador C46000-00		\$1,350.00	\$2,700.00	alt
13	<b>HAND HELD EXTRACTOR: 1.12 HP VAC MOTOR; WEIGHT NOT TO EXCEED 18LBS; 2-GAL SOLUTION TANK; 1.5 GAL RECOVERY TANK; INCLUDES 4" HAND TOOL WITH 8 FOOT SOLUTION VACUUM HOSE</b>				
	<b>MFR Prod Lst: NOBLES ANSER SPOTTER OR EQUIVALENT</b>	<b>2</b>			
	Crown Paper & Chemical Sandia Spot Extract		\$285.00	\$570.00	alt k
	Janitor's Warehouse Minuteman Gotcha C46200-00		\$386.00	\$772.00	alt
	Tennant Company Tennant 1000		\$393.29	\$786.58	alt
	Brawner Nobles Anser		\$406.40	\$812.80	alt
	Alto US, Inc. Clarke Bext Spot #4153A		\$409.78	\$819.56	alt
	Unisource Windsor Presto		\$421.20	\$842.40	alt
	HighPoint Tornado Spotter P8-8220		\$459.00	\$918.00	alt
	TK Sales Windsor PRS2		\$461.10	\$922.20	alt
	Hillyard Windsor PRS2 Presto 2		\$609.76	\$1,219.52	alt
	MSC Industrial Minuteman C46200-00		\$628.04	\$1,256.08	alt

f No detailed specification provided with proposal or when requested after opening of proposal, for a fair comparison of equipment.

j Does not meet minimum specification; PSI of 45 instead of 50.

k In previous use, this model leaks from the seal, which damages the motor.

Item	Description/MFR	Quantity	Unit Price	Extended Price	
14	<b>HEPA BACK PACK VACUUM; 928 WATT/8.3 AMP MOTOR; AIRFLOW 95 CFM; STATIC LIFT 92"; WEIGHT NOT TO EXCEED 12 LBS; 50 FT EXTENSION CORD INCLUDED</b> <b>MFR Prod Lst: PRO TM LINEVACER OR EQUIVALENT</b>	3			
	Janitor's Warehouse Minuteman BPVC47185-00		\$240.00	\$720.00	alt I
	Wholesale Vacuum Sandia Hepa Raven		\$250.00	\$750.00	alt m
	Crown Paper & Chemical Sandia Hepa		\$295.00	\$885.00	alt m
	Tennant Company Tennant 3090		\$348.25	\$1,044.75	alt f
	Unisource Windsor UP10 Filter 34223		\$392.86	\$1,178.58	alt f
	TK Sales Sanitaire SC408		\$399.79	\$1,199.37	alt f
	Hillyard		\$477.06	\$1,431.18	
	HighPoint		\$525.75	\$1,577.25	
	Brawner Nobles Explorer 1500H		\$2,119.18	\$6,357.54	alt
15	<b>HEATED EXTRACTOR: 310 PSI POSITIVE DISPLACEMENT OPPOSED PISTON PUMP; 3 STAGE; HIGH CFM; HIGH EFFICIENCY VACUUM MOTOR (140" LIFT); 12 GALLON HOLDING/12 GALLON RECOVERY; 212 DEGREE INSTANT HEAT EXCHANGER; WAND &amp; HOSES INCLUDED</b> <b>MFR Prod Lst: US PRODUCTS HHP310</b>	2			
	Unisource Windsor D250		\$1,582.20	\$3,164.40	alt j
	TK Sales Windsor D250		\$1,732.09	\$3,464.18	alt j
	Alto US, Inc. Clarke 300HV #04148A Bext		\$1,836.92	\$3,673.84	alt
	Hillyard Advance 56102251 Aquapro XP		\$2,038.37	\$4,076.74	alt
	Tennant Company Tennant 1180		\$2,050.81	\$4,101.62	alt
	Crown Paper & Chemical		\$2,100.00	\$4,200.00	
	Brawner		\$2,601.17	\$5,202.34	
	HighPoint		\$2,950.00	\$5,900.00	

f No detailed specification provided with proposal or when requested after opening of proposal, for a fair comparison of equipment.

j Does not meet minimum specification; Only a 2-stage motor.

I Does not meet minimum specification; water lift is only 91", not 92" as specified.

m Based on previous use, this product is designed poorly and hurts the user's back.

**Section II**  
**Discount for repair parts**

Wholesale Vacuum	5-50%
Alto US, Inc.	0-10%
Hillyard	22%
Crown Paper & Chemical	20%
High Point	17%
Industrial Chemical Cleaner, Inc.	10%
Janitor's Warehouse	2%
Unisource	0%
Brawner	20%
Tennant	0%

**Section III**  
**Discount from MFR price list for equipment**

Wholesale Vacuum	5-50%
Guardian Repair & Parts	10-30%
Alto US, Inc.	10-20%
Crown Paper & Chemical	20%
Brawner	20%
High Point	17%
Hillyard	15%
Unisource	5%
TK Sales	10-20%
Industrial Chemical Cleaner, Inc.	10%

## SECTION IV Repair and Rental Service

**Repair Service Labor / Hourly Rate -  
During Business Hours**

Labor (per person) / Hourly Rate  
Minimum number of hours required  
Minimum number of persons required

Normal response time  
Total Minimum Charge Per Hour

TK Sales	Crown Paper	Guardian Repair & Parts	Tennant Company	Alto US, Inc.	Hillyard	Wholesale Vacuum
\$35.00	\$45.00	\$55.00	\$69.00	\$60.00	\$65.00	\$150.00
1	1	30 min.	0	2	2	8
1	1	1	1	1		1
1-3 days	1 day	1-2 days	24 hours*	before 9am, same day	24-48 hours	5 days
\$35.00	\$45.00	\$55.00	\$69.00	\$120.00	\$130.00	\$1,200.00

**Repair Service Emergency Services -  
After Hours & Weekends**

Labor (per person)/Hrly Rate  
Minimum number of hours required  
Minimum number of persons required  
Response time for emergency service, if different  
Total Minimum Charge

Crown Paper	TK Sales	Tennant Company	Alto US, Inc.
\$65.00	\$50.00	\$103.50	\$90.00
1	2	0	2
1	1	1	1
2 hours	6-24 hours	after hours only	within 8 hours
\$65.00	\$100.00	\$103.50	\$180.00

**Rental Service - Percentage Discount**  
Daily Equipment Rental Rate Discount  
Weekly Equipment Rental Rate Discount

Alto US, Inc.	Crown Paper
25%	20%
25%	20%

\* All repair services are subject to Planned Maintenance Agreement with Tennant Service; trip charge of \$75 applies to all service calls.; Tennant/Nobles items under warranty are immediately handles (10 yrs rotomold and 3 years labor, 90-days travel) subject to conditions of Tennant North American Warranty.